

# **Advanced Human Connection Coaching**

## **“Menus and Models”**

By Thomas Leonard

# This is a PDF of Menus and Models for Advanced Human Connection Coaching

WELCOME!

Using these Menus and Models in coaching sessions can spark powerful and deep awareness that leads to advanced Human Connection SKILLSETS and MINDSETS.

These menus and models were originally developed by the late Thomas Leonard for our Coaching Proficiency Program.

A Proficiency is: and advanced skill.

It turns out that the advanced skills of coaching are advanced skills for Human Connection... something WE ALL NEED to PRACTICE!

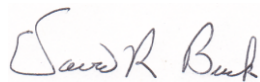
Enjoy your experience.

Enjoy practicing together.

Enjoy your emerging Advanced Human Connection SKILLSETS and MINDSET.



Coach Dave Buck and the CoachVille Team!



**Ways to be provocative**

**Point to a much larger game**



**Point out a distinction**



**Introduce a new framework**



**Point to an 'absence of' state**



**Introduce a possibility**



**Ask for higher a standard**



**Ask for an immediate change**



**Share a challenging concept**



**Decline to work on the focus**



**Ask the obvious question**



**Be silent**



**Find out source of the problem**



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## *#2 Reveal the Person to Themselves*

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**What is worth revealing?**

**Frameworks/assumptions**



**A pattern**



**Unrecognized gifts**



**Sources of energy/motivators**



**Personality type/DISC**



**Unmet personal needs**



**Areas of irresponsibility**



**Mission/Vision**



**Personal values**



**Cultural tethers/limits**



**Underutilized resources**



**Secret aspirations/dreams**



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### *#3 Elicits Greatness*

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#### **How to elicit greatness**

**Introduce concept of greatness**



**Ask client to define greatness**



**Suggest the impossible**



**Ask client to perfect something**



**Ask client to transcend something**



**Point to a higher POD state**



**Point out a smallness**



**Introduce notion of leadership**



**Ask client to self-inspire**



**Ask client for greatness**



**Design challenging environments**



**Reconnect client to past greatness**



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## *#4 Enjoy the Person Immensely*

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**How to enjoy clients immensely**

**Eliminate performance burden**



**Come to enjoy their faults**



**Automate fees via credit card**



**Be more of a partner vs coach**



**Ask client to change**



**Manage expectations**



**Become a reaction-free person**



**Install policies/procedures**



**See the high value in enjoying**



**Come to enjoy yourself immensely**



**Be comfortable with discomfort**



**Instantly communicate concerns**



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## *#5 Expands the Person's Best Efforts*

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### **How to expand best efforts**

**Teach the client a new skill**



**Introduce a time-saving tool**



**Ask for twice as much**



**Craft a better strategy**



**Raise the bar**



**Select a far better goal**



**Identify missing ingredients**



**Relocate to where the action is**



**Find a shortcut; a better way**



**Don't limit client to your reality**



**Encourage relentlessly**



**Help client see self in larger light**



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**What to let go of  
in order to easily be curious**

**Need to investigate**



**Need to resolve/fix**



**Need to help**



**Need to go somewhere**



**Need to provide value**



**Need to engage**



**Need to be interesting**



**Need to save the day**



**Need for situation to change**



**Need to provide a solution**



**Need to know the facts**



**Need to impress**



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## *#7 Recognizes the Perfection in Every Situation*

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**Things that don't seem perfect,  
yet can be seen as perfect.**

**Failure**



**Resistance**



**Missed opportunity**



**Frustration**



**Confusion**



**Dislocation**



**Sliding backward**



**Mistakes**



**Financial loss**



**Stress**



**Difficult relationships**



**Competitive threats**



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## *#8 Hones In On What Is Most Important*

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**How to hone in  
on what's most important**

**Listen for dissonance**



**Look for the glow**



**Notice resistance**



**Define success measures**



**Respond to synchronicity**



**Ask the client**



**Identify consequences**



**Prioritize benefits**



**Respect serendipity**



**What strengthens integrity**



**What positions better**



**Strategic vs tactical value**



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## **How to communicate cleanly**

**Throw away your coaching hat**



**Communicate any biases**



**Share concerns as they appear**



**Believe in the client**



**Step in the client's shoes**



**Share inklings/intuition frequently**



**Share with vs talk to/at the client**



**Be unconditionally constructive**



**Be responsible for how you're heard**



**Replace puffery with respect**



**Lighten the significance in your voice**



**Resolve the need you have to speak**



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## **What to share with a client**

**What you see**



**What you sense**



**What you can barely sense**



**What concerns you**



**What you like**



**What you know**



**What you don't know**



**What you want them to know**



**What you believe to be true**



**What you have seen that works**



**What you want from them**



**What you need from them**



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## #11 Champions the Person

### #11. Champion the client



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## #12. Enters New Territories



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## **Types of truth to relish**

**Truth about oneself**



**Truth about people**



**Truth about business**



**Truth about families**



**Truth about learning**



**Truth about evolution**



**Truth about problems**



**Truth about opportunities**



**Truth about emotions**



**Truth about success**



**Truth about life**



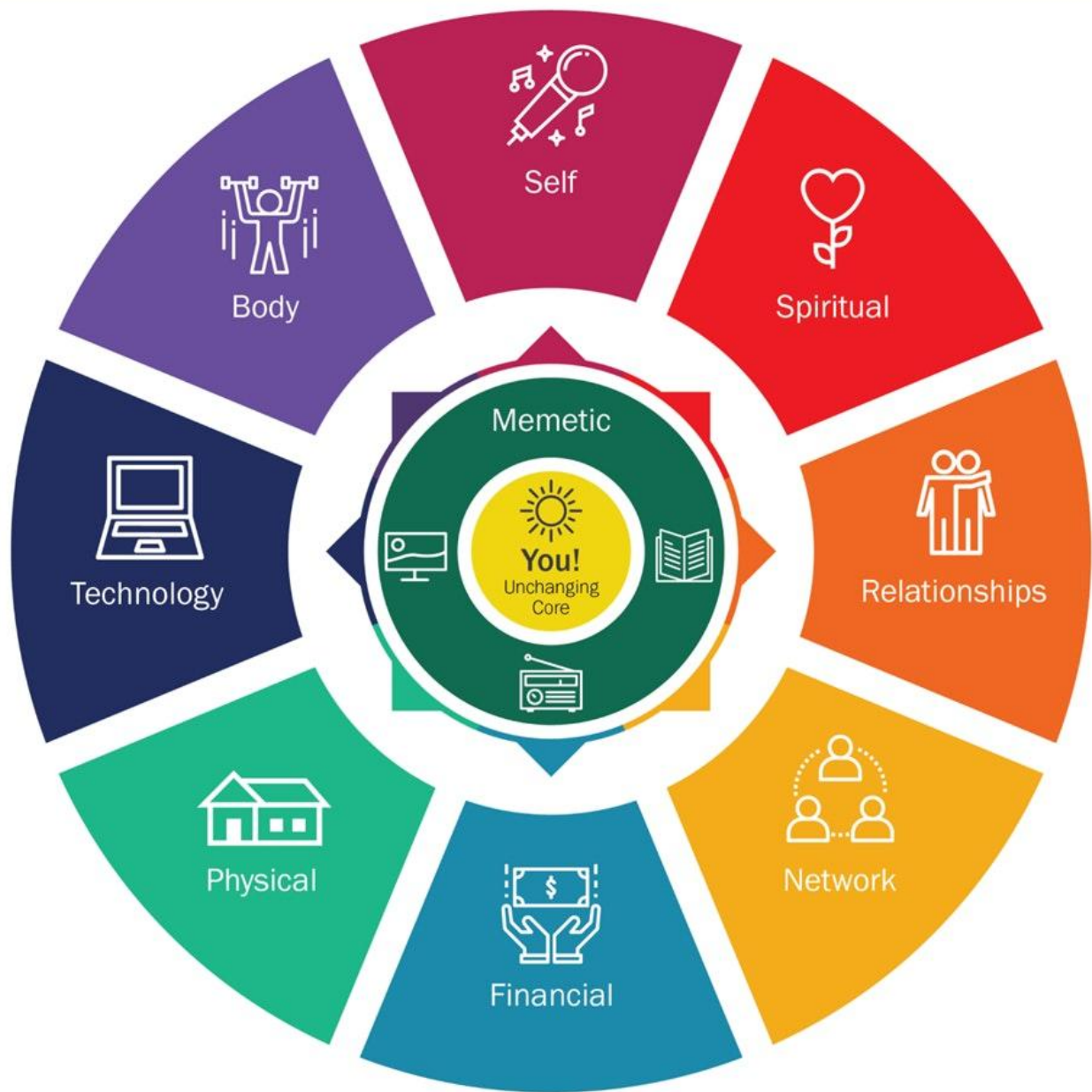
**Truth about coaching**



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## The Nine Environments of You



**Memetic**  
Books, TV, radio, magazines,  
newspapers and internet

**Body**  
Radiance, appearance and  
clothing

**Self**  
Strengths, talents and  
character

**Spiritual**  
Deep connections, sacred  
space and nature

**Relationships**  
Close friends, family and  
colleagues

**Network**  
Professional connections  
and greater community

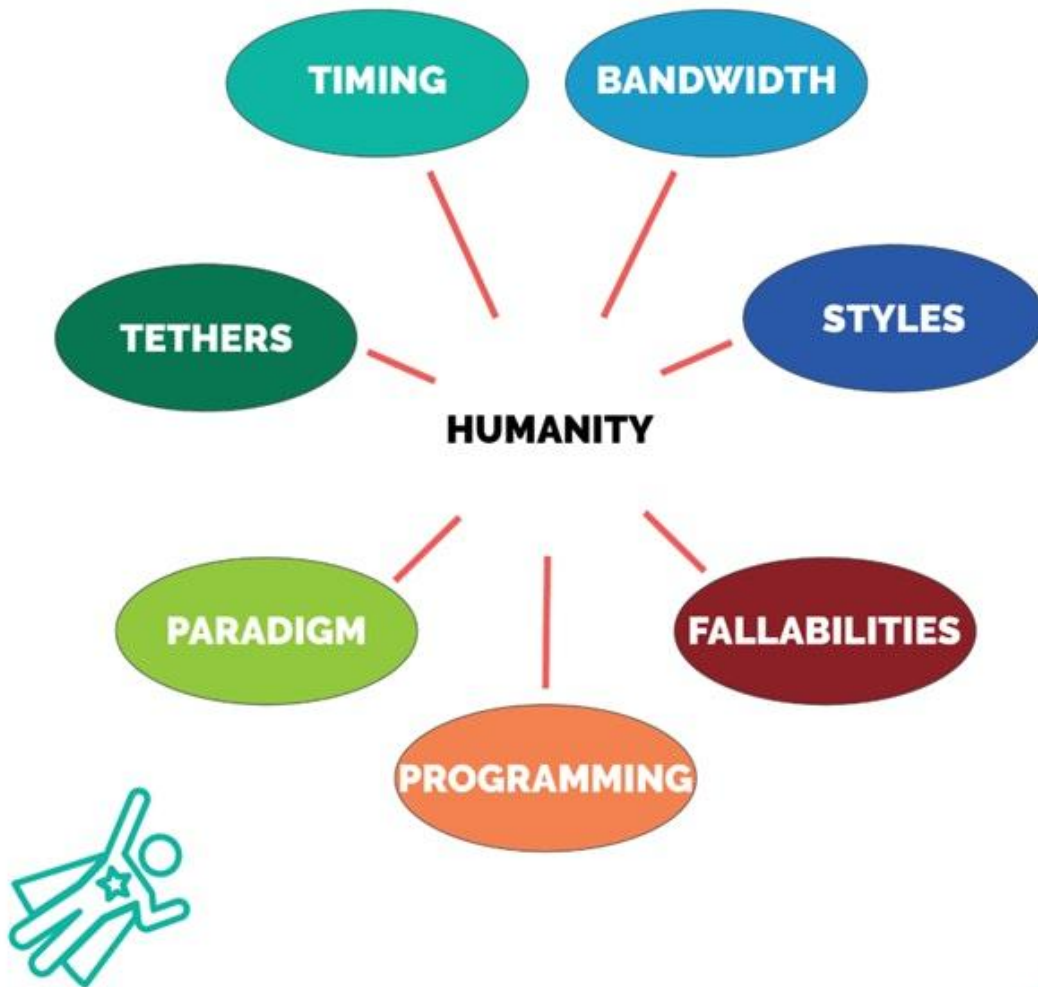
**Financial**  
Money, wealth and budget

**Physical**  
Places, things and tools

**Technology**  
Electronics, apps and virtual  
spaces

*#15 Respects the Persons Humanity*

## **#15. Respects the Player's Humanity**



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